



Alice,

Denise and I would like to extend a genuine "Thank You" for your recent interest in AdvoCare and our STEP 1-2-3 program designed to assist you in your pursuit toward greater health.

While it would take quite some time to list all AdvoCare and STEP 1-2-3 benefits, the primary areas that Denise and I personally pride ourselves are:

- 1.) We understand what you can expect from STEP 1-2-3 because we are living, breathing examples of the STEP 1-2-3 Program and know first hand the hope it offers you, your family and even your friends.
- 2.) We know that a healthy, maintainable weight transition is imminent with STEP 1-2-3 when fully embraced. We know what it is like to feel sluggish and miserable while "dieting" and yet we never have realize WHY?
- 3.) We know you can expect to maintain vibrant energy levels, fill nutritional gaps with core nutrition not provided in daily food intake, and help manage your over aggressive appetite!
- 4.) Most of all, STEP 1-2-3 offers a simplified version of a very complex process to convert the human body from a storage tank to a fuel burning engine! To achieve lifelong results, you MUST embrace a lifelong process. STEP 1-2-3 takes the guesswork out of the equation and you begin living your life versus your life living you.

Following is a brief outline of several of the distinctive benefits we are able to provide for you and your family:

- Lifetime product discount ranging from 20%-40% depending on your needs.
- Cutting edge science built into each and every product engineered by AdvoCare.
- STRONG product knowledge when your questions arise.
- DEDICATION to your success - physically and/or financially based on your desires.
- Highly seasoned leadership if you decide to use your weight loss as walking advertisement!
- Courteous phone conversations centered on your goals.
- Access to our team website [www.virtualsponsor.net](http://www.virtualsponsor.net). This website contains a plethora of business resources, success stories, training materials, and more. Take a look and see how powerful AdvoCare can be for you! If nothing more, enjoy the inspiration of the Before & After Pictures of persons who have paid it forward.

In order to maximize your progress, make positive lifestyle changes, and increase your STEP 1-2-3 program results, we encourage you to **ALWAYS** use the products correctly and consistently. We will coach you and guide you to your success; however, we cannot want it more for you than you want it for yourself! **Your consistency will dictate the speed at which you progress!**

Following are a few tips to help you reap the vast benefits of STEP 1-2-3 and move toward your weight loss goals:

- Read product instructions for each product you order and follow step-by-step consumption instructions to optimize success and progress
- Note when to use the product and whether it should be used on an empty stomach or consumed with food, etc.
- If you have any questions, call us at (817) 572-0131; we're glad to help!

Alice, we realize there are many, many "things" geared toward weight loss, but we can confidently say, 'THERE IS ONLY ONE ADVOCARE'! We encourage you to get to know us a little better by reading our personal story located at [www.whyw8.com](http://www.whyw8.com). If our lives can change, so can yours when you decide to decide!

We are here to help you, Alice. Thanks, again, for your trust in myself, Denise, and AdvoCare to help you achieve your self-defined wellness goals using STEP 1-2-3. Just like us, Alice, this one decision may very well be the first step toward looking better, feeling better, and performing better.

In closing, we would ask as you receive benefit from the STEP 1-2-3 program, share the AdvoCare message of hope for better health and future with your family and friends. Remember, when you change what you believe, you change what you do! Get started on STEP 1-2-3 today and see yourself in 30, 60, and 90 days!

*Loyd & Denise Stephens*

Independent Members

Member ID# 00023063

817.572.0131 or 817.988.1086

[www.whyw8.com](http://www.whyw8.com)